

# OILBOY™

Discover the Difference

Company Profile  
Trade Division



## Chief Executive Officer - Mr. Farhan Abbas Sheikh

He was professional banker and had been associated with national and international banking organizations such as Deutsche Bank, Singapore Bank (assigned in Pakistan), Habib Bank Ltd. and Barclay's Bank International, Dubai. He returned to Pakistan in 2011 and became a full-time entrepreneur through partnership in Gas & Oil Pakistan Ltd. Currently, He is the Chairman of Sunny Group of Companies and Chief Executive Officer of OILBOY (Pvt.) Ltd.



**JAN2011 – JAN2018 Founded GAS & OIL Pakistan Ltd.(GO) and made it a market leader in a short span**



**JAN2018 – till date Chairman of SGC.**

## OUR VISION

- To become a fully integrated company coupled with an Aim to provide excellence in the delivery of all our Services
- To become Your Consulting Partners providing you intelligent data insights to promote Efficiency and Cost Reductions.
- Supporting Operational Decision Making and Eliminate the pain areas.



## Goal and Objective

- To bring Quality Excellence in Asset Service and Maintenance.
- Become a Market Leader by Providing Valuable and Unique Services.
- Work together with the Corporates to Identify Cost Effective Mechanism for healthy Decision Making.





## OUR VALUES

## Performance

- Committed to Customers while delivering our promises.
- Executional Excellence

## Integrity

- Being Honest and Open, connecting with transparency; People trusts us to adhere.

# Authenticity

- Customer Service is engrained in the way we interact with our clients, how we provide our diversified Services and how we handle our day-to-day responsibilities.
- **OILBOY** is your Business Partner who takes care of the details and brings expertise unparalleled in the industry. We keep our customers and communities at the heart of everything we do.



## AN OVERVIEW

**OILBOY** is spearheading its strength to move towards being an Energy Integrated Company well conceived by Professionals having decades of Industry Experience and Expertise. Company is established in the light of the Corporate Objectives of bringing in unmatched Quality Service.

We are blending the workforce into a Cohesive whole providing strategic response to rapid Changes in customer needs, market trends and industries by remaining one step ahead of the competition.



## OUR BUSINESSES:

Our company is actively engaged in Trade and Services. We are currently involved in providing a comprehensive Vehicle / Fleet Maintenance Services while promoting our Trade Division through Import of Coal and Petroleum Products.

Recently we have successfully initiated our Coal Business.

Since the inception of our company's operations we have remained strong player of

Petroleum Trading in the Market through constant importation and sending a positive impact in the Industry. Besides being the for front in Energy Business we are also gaging towards IT integration and Various different services.

## OUR Products:

COAL

NAPHTHA

MOTORGASOLINE - PMG

Kerosene

High Speed Diesel - HSD

Light Diesel Oil – LDO

Jute Batching Oil - JBO

High Sulphur Fuel Oil - HSFO

Low Sulphur Fuel Oil - LSFO

## COAL

- We are engaged in trading of Coal catering to the diversified needs of various industrial sectors covering Cement Plants.
- Our objective is to provide Coal ensuring Quality and Cost effectiveness within the required timelines. Our dedicated logistic team tries to understand the client's requirements and offer a full logistics support.
- Our team of Experts from the energy trading market, provide innovative and value-added solutions in moving Coal, Lubricant and other commodities from point of origin to our customer's chosen point of delivery.
- We integrate Sourcing and Shipping with environmentally proven port handling, storage and logistics to complete the 'door to door' supply chain.
- We have a competitive edge with competitors of the relevant field. Strong distribution network enables us to serve the industry at every corner of the country. We have started importing South Africa, Indonesia and Afghanistan.

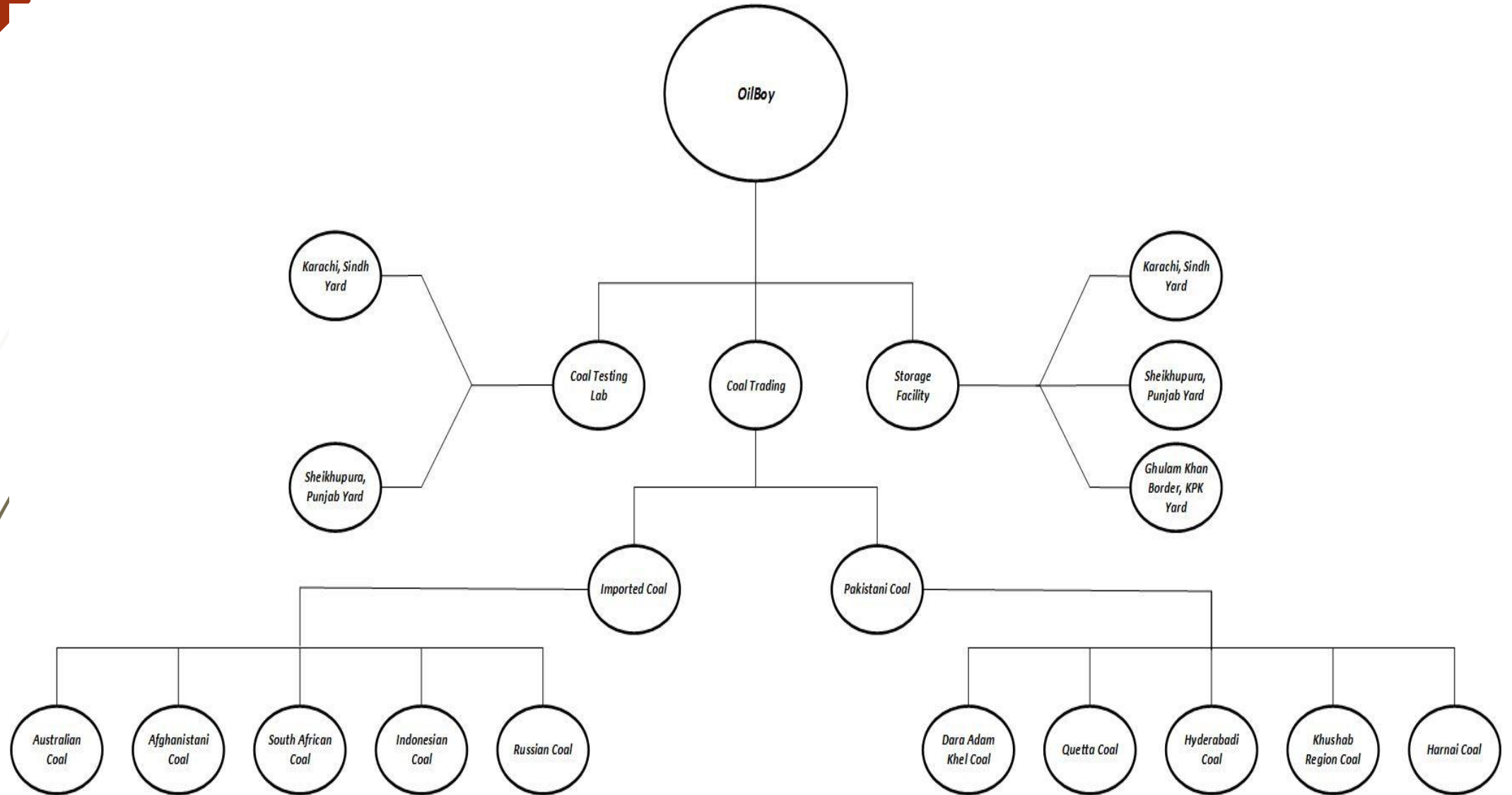


## AFGHAN COAL

- The market has shifted from South and Indonesia to Afghan Coal. We have a specialized team and mature supply chain to manage end to end supply of coal from the mine mouth to the customers.
- We have the procurement team in Afghanistan, and we do buy coal directly from the mine owners and jirgahs.
- Our expert team manages all the fundamentals involved in the supply chain from procurement, Jwali (Labour), Gumruk, Freight, Customs, Loading and unloading.
- Till date we have successfully supplied around 400,000 - 450,000 Mton of Afghan coal.
- Various types of coal supplied, and their sizes are as follows:

Types	Size	GCV
Nakhudi	5-15	6500-6800
Badami	10-25	6500-6800
Khaka	0-10	6400-6600
Jaghaldad	0-50	6500-6700
Hararti	0-50	7000-7300
Tur Doim	0-50	6000-6300

## COAL SUPPLY



## LIST OF CUSTOMER

- Pioneer Cement Limited
- Power Cement Limited
- Bestway Cement Limited
- Maple Leaf Cement
- Siddique Sons Limited
- Rafhan Maize Product Limited
- Safa Textile
- Ghani Ceramics
- Saddaqaat Corporation
- Pure Chemical
- Shafi Textile
- Master Tiles and Ceramics Pvt Limited
- AA Fabrics Private Limited
- Al Habib Dying
- Kay & Emms Pvt Limited
- Kohinoor Mills
- M.A Processing
- Madina Enterprises
- Mapak Edible Oil
- Mian Saeed & Sons
- Millac Foods

## KARACHI COAL YARD





## SHIEKHUPURA COAL YARD





Successful Completion of  
**Indonesian Coal** Shipment of  
QTY 55,000 MT  
Vessel - SHING HING HAI







Phase I - Coal Yard

Successful Completion of  
**South African Coal** Shipment  
of QTY 60,044 MT  
Vessel – Great Fortune





Successful Completion of  
**Indonesian Coal** Shipment of  
QTY 36,500 MT  
Vessel – MV Omnia



## SOUTH AFRICAN COAL

- **Bituminous rank** is being imported in Pakistan,
- **Used in Power Production** by steam turbine
- Used as a fuel for **Cement Production**
- High calorific value.
- **Main characteristic of South African steam Coal:**
  - Low Moisture
  - Low Sulphur
  - High Calorific Value
  - Low Volatile Matter
  - High AFT
- **Application**
  - Cement Plants
  - Gasification Plants
  - Ceramics Plant
  - Power Generation
  - Steel Manufacturing Unit
- **SIZING**  
0-50

**VS**

## INDONESIA COAL

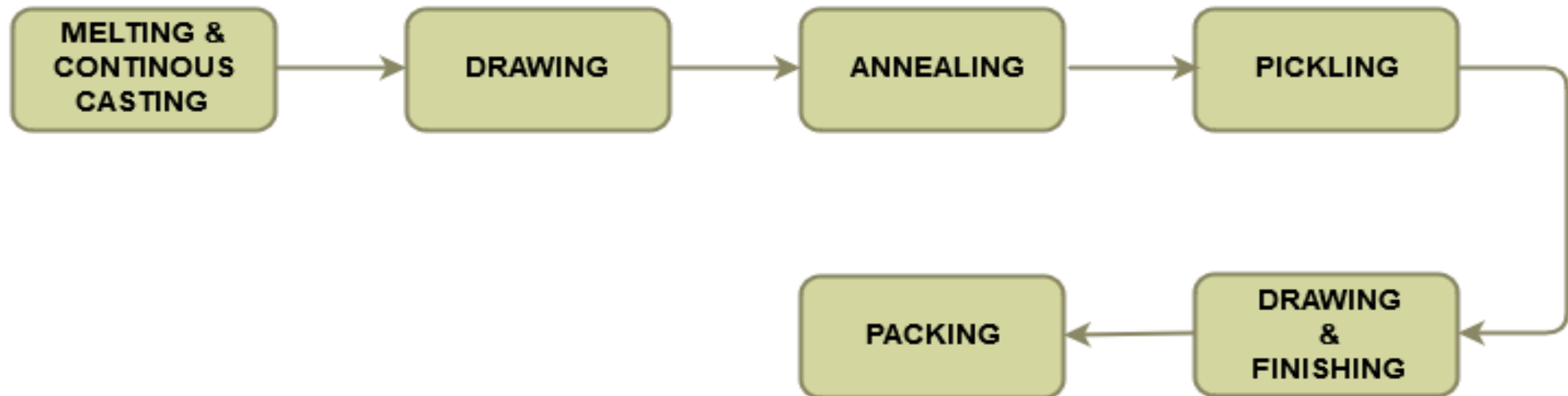
- Bituminous rank
- High volatile is easy to burn i.e. ignition starts easily due to low ignition points bearing volatiles.
- **Main characteristics are:**
  - Low Ignition Temperature
  - High Volatile Matter
  - Low Ash
  - Low Sulfur
  - Good Calorific Value
- Used for gasification by Entrained flow Gasification systems as in Entrained Flow high temperature converts all the volatiles into gaseous products.
- **Application**
  - Gasification Plants
  - Ceramics Plant
  - Power Generation
- **SIZING**
  - 0-10mm
  - 0-25m
  - 0-50mm
  - 10-25mm
  - 25-50mm

## COPPER BILLETS

99.9% pure copper that is thermal resistance, compression and shear; high resistance to fatigue failure, ease of fabrication, competitive first cost and high eventual recovery value, high mechanical strength in tension, low electrical resistance of surface films, high resistance to corrosion.

1. **Description:** Integrated copper billets manufacturing
2. **Capacity:** 1,000 tons per month. 33.33 tons per day.
3. **Major processing units:** Integrated melting unit where copper is melted and converted into billets of 45kgs each.

### COPPER BILITES PRODUCTION PROCESS :





## PETROLEUM PRODUCTS

- We specialize in the trading of petroleum products with a vibrant marketing and distribution service network, serving recognized participants in the oil and gas industry nationwide. Through our expertise and experience within the industry.
- **OILBOY** has evolved to include and offer Upstream operations and services for indigenous Oil Companies and OMCs.
- Our Marketing & Services are tailored to meet domestic and international requirements.
- We continuously adapt our high-profile, assertive product and services through innovation and a clear understanding of the specific needs of our broad array of customers, which includes consumers, industrial organizations and manufacturing industries.

## LUBRICANTS

- Besides being on the forefront of the National Coal requirement, we are also actively engaged in the Lubricants sector and distribution for various industries.
- **OILBOY** is able to cater and analyze customer's needs and provide tailor-made solutions.
- We have expertise and experience in lubricants from various origins and of many variations in technical parameters while understanding the requirements of different industries.
- With **OILBOY** as your Business Partners we ensure you that you will achieve this objective. Furthermore, with the complex energy requirements, our team of skilled and experienced professionals has expertise and confidence to gear us into the new millennium.
- We build firm bonds with our suppliers and customers in an environment where individual energies unleash unhindered and synergize to the direct advantage of all stake holders.

## Contact Us:

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